RB partners

GLOBALSCOPE
55 independent M&A firms. 1 global family.

Investment Banking Advisory Services in 48 countries

#2 Investment advisor of M&A in Russia for 2017
(reported by MERGERS.RU)

#3 M&A advisor of Russian private equity market for 2017
(ranked by PREQVECA)

#1 investment advisor of the Russian venture capital market on the number of deals for 2017
(reported by MERGERS.RU)

RB Partners Investment Group

RB Partners Group is an international Group of companies established in 2004. Managing Partners of the Group held top positions in the largest Russian financial institutions (Alfa Group, Interros Group, VTB, Basic Element, Deutsche UFG, The Sputnik Group) and in international auditing and consulting companies (PwC and EY). RB Partners Group provides services in the area of M&A and corporate finance to MidCap companies, as well as venture capital fundraising to innovative companies.

Since 2004, the Company has successfully completed over 90 M&A projects exceeding US$2.5 billion and has invested in four IT companies in the different countries.

Since 2010, RB Partners has been a member of the Globalscope International M&A Association (www.globalscopepartners.com), that specializes in M&A and corporate finance services and includes 55 investment banking advisory firms from 48 countries around the world. Globalscope is among the Top-30 M&A advisors in the world.

To date, RB Partners Group includes the two investment banking companies RB Partners and WHITEROAD CAPITAL LTD, the venture capital investment fund RB Capital (www.rbcapital.ru), as well as several portfolio companies.

Our Services:

- Business partner and investment target searches, foundation of joint-ventures and alliances
- Structuring and supporting merger and acquisition (M&A) transactions
- Fundraising including bank, mezzanine and venture financing, LBO and MBO
- Debt restructuring and refinancing, receipt of bank guarantees
- Pre-investment preparation of companies including strategy development and business structuring
- Legal protection of rights/representation of interests of investors/creditors
- IT services for financial institutions

The Globalscope International Association

Argentina | Armenia | Australia | Belarus | Belgium | Brazil | Canada | China | Croatia | Czech Republic | Denmark | Finland | France | Germany | Greece Georgia | Hungary | Israel | India | Indonesia | Italy | Japan | Kazakhstan |Kenia| Luxemburg | Mexico | Netherlands | Norway | Panama | Poland | Portugal Russia | Turkey | Singapore | South Africa | Spain | Sweden | Switzerland | South Korea | United Kingdom | USA | Uruguay | Ukraine | Uzbekistan | Vietnam

Key Team Members

Konstantin Dzhimbinov
Senior Partner

Konstantin is co-founder of the RB Partners Group and has more than 25 years of experience in the investment advisory and banking sectors. Prior to establishing RB Partners, Konstantin was Vice President, Head of Finance of VTB Bank (№2 state bank in Russia), Head of MIS of Alfa-Bank (№1 private bank in Russia) and a Manager at PwC. Konstantin is currently in charge of the coordination of the Group's activity.

Alexander Lukin
Senior Partner

Alexander has more than 25 years experience in the financial sector. Prior to joining RB Partners, he held positions of Deputy Director in Basic Element, Financial Director in Deutsche UFG, Member of Executive Board in Gazprom Media and leading positions in the Sputnik Group and NTV Plus. He is currently in charge of M&A projects.

Alexey Goryachev
Senior Partner

Alexey has more than 25 years experience in investment and financial advisory. Prior to joining RB Partners, he held senior positions in leading Russian investment companies and funds namely was co-founder and Managing Partner of RMG Partners. Alexey is currently in charge of M&A projects.

Constantin Gubin
Senior Partner

Constantin is co-founder of the RB Partners Group and has more than 25 years of experience in the financial sector. Prior to establishing RB Partners, Constantin worked in executive positions in the Interros Group, leading Russian banks and was President of the National Registry Company, one of the largest registration companies in Russia. Constantin is currently in charge of the venture capital investment fund RB Capital and IT projects of the Group.

Maxim Selzer
Partner

Maxim is a banker with over 20 years of experience in direct investments, M&A, capital markets and financing transactions. Over the years Maxim focused on cross-border transactions and clients in Emerging Markets in Central and Eastern Europe, Russia, Israel, Singapore, Japan and China. Maxim has held executive positions at Haitong Securities, STJ Advisors, Nomura and Daiwa-SMBC. Maxim has started his banking career at the treasury of the Bank of Montreal in Toronto and later moved to EBRD in London working with clients in the Financial Institutions Group.

Arseniy Dabbakh
Partner

Arseniy has more than 20 years of experience in marketing and finance. Prior to joining RB Partners, he was co-founder and Managing Partner with RMG Partners and Gurus Capital. PE/VC investor and a Member of the Board of directors in a number of tech start-ups. He is a Member of the Board of directors of NAURAN. Arseniy is currently in charge of venture capital projects and venture capital market analytics.

Galina Zhukovskaya
General Director

Galina has more than 20 years of experience in MIS implementation and corporate management. Before joining RB Partners Galina was Head of Planning and Reporting at Alfa-Bank. Galina is currently in charge of the Company's corporate management.

Natalia Neverkevich
CEO

Natalia has more than 20 years of experience in finance and banking. She started her career in PwC in 1995, where she was in charge of preparation of financial statements under IFRS, as well as the auditing of Russian commercial banks and mutual investment funds. Later, Natalia held senior positions in Sberbank, MDM Bank, Promsvyazbank, where she was responsible for preparation of financial statements under IFRS, cooperation with rating agencies and improvement of operating efficiency of banks and subsidiaries.

Doniyor Islamov
Managing Director

Doniyor has more than 10 years of experience in finance and M&A. Doniyor began his career in PwC, was CFO in several international companies. Doniyor is currently in charge of M&A and corporate finance projects in Uzbekistan and Kazahstan.

Selected Business Partners and Clients